



## Jencap Environmental Division

### TOP 5 REASONS TO PARTNER WITH OUR ENVIRONMENTAL SPECIALISTS

#### TECHNICAL EXPERTS



Jencap's brokers are environmental professionals that happen to sell insurance. They have meaningful experience as environmental consultants and geologists, which gives our agency partners a significant advantage when working a deal with us. We don't have generalist brokers—our team has worked every angle of the environmental industry and knows it inside and out.

#### MARKET ACCESS



Partnering with Jencap provides access to specialized environmental markets and exclusive programs. We have the premium volume, carrier clout, and long-tenured relationships with the best environmental carriers in the industry. From monoline options to packaged solutions and everything in between, Jencap has you covered.

#### DEDICATED TEAM



Relationships are really important to us, and it's difficult to form a meaningful underwriting relationship if you talk to someone different every time. Jencap's environmental division has assigned underwriters based on an agent's geography so you always know who to contact.

#### THOUGHT LEADERS



Providing a comprehensive quote that matches your clients' unique needs is only part of the equation. You have to understand the market trends and the inherent need for each and every coverage proposed, so you can educate your insured and sell that quote. Our brokers regularly create meaningful content for our agents—sharing commonly missed coverages, legislative changes, industry trends and more.

#### ONE-STOP SHOP



Jencap is a powerful one-stop-shop platform. We offer industry-leading brokerage, binding authority, and program solutions for every risk type. If you have an environmental risk or a risk that needs environmental coverage, contact Jencap.

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## ENVIRONMENTAL PRODUCTS INCLUDE:

- **Monoline Environmental Products**
  - Contractor's Pollution Liability (CPL)—We have no appetite restrictions, we can insure any contractor. We can also offer this coverage on either a Practice basis, or Project-Specific including Pollution Wrap Ups (OCIP and/or CCIP).
  - Contractor's Pollution Liability with E&O (CPL E&O)—Focused on contractors, general contractors/construction managers, environmental engineers and consultants
  - Pollution Legal Liability (PLL)
  - Underground Storage Tank (UST)
  - Storage Tank Liability
- **Combined Environmental Package Products**
  - Environmental Contractors and Consultants, solar installation contractors, and alternative energy contractors/developers/consultants— WC, GL/CPL/PL, XS, Auto, Property (IM)
  - Industrial Product Manufacturers— WC, GL/PLL, XS Auto

## EXCLUSIVE ENVIRONMENTAL PROGRAMS INCLUDE:

- **Cannabis Site Pollution Liability**
  - Cannabis business operations face significant insurance coverage gaps where pollution is concerned. That's why Jencap established a first-of-its-kind, exclusive program that provides monoline Site Pollution Liability to cannabis risks. The program is specifically designed for cannabis cultivators, processors, manufacturers, wholesalers, and distributors. It's a non-admitted, A+XII rated program that is available in all U.S. states where hemp or cannabis is legal for recreational and medical use.
- **Environmental Casualty Package (E-PAK) Program**
  - Jencap's team of specialized brokers provides coverage for environmental contractors, consultants, engineers and solar installation contractors. Our E-PAK program is offered on A+ XV paper and is available in 48 states countrywide (no coverage available in NY or LA). This program is available for retail and wholesale distribution, and we are licensed in all 50 states.

